

**DETERMINATION AND FINDINGS
FOR A
SOLE SOURCE PROCUREMENT**

CONTRACT NO.: DCKT-2012-C-0040

CAPTION: i2 Segway Personal Transporter

PROPOSED CONTRACTOR: Segway

PROGRAM AGENCY: Department of Public Works (DPW)

FINDINGS

1. AUTHORIZATION:

D.C. Official Code § 2-303.05(a) (1) and 27 DCMR 1702.3

2. MINIMUM NEED:

The Department of Public Works' (DPW's), Parking Enforcement Management Administration (PEMA) has a need to purchase five (5) i2 Segway personal transporters (Segways). PEMA uses Segways to "Go Green" and be more efficient in daily tasks and operations of Parking Enforcement in the District of Columbia. The Segways are designed to go anywhere Parking Enforcement Officers need, with considerable savings on gasoline as they contain a battery for charging and operating. The Segways will allow Parking Enforcement Officers to cover approximately three times the distance as usual, thereby leading to greater efficiency and coverage of the District's streets.

3. ESTIMATED REASONABLE PRICE:

\$175,000.00

4. FACTS WHICH JUSTIFY SOLE SOURCE PROCUREMENT:

- A. Parking services currently uses Segway transporters and its staff is trained on their use and maintenance.
- B. Segway Inc. is the only manufacturer of Segways. See attached letter from Segway dated April 22, 2010.
- C. No market research was conducted.

5. CERTIFICATION BY AGENCY HEAD:

I hereby certify that the above findings are true, correct and complete.

Date

William Howland
Director

6. CERTIFICATION BY THE CONTRACTING OFFICER:

I hereby certify that the above findings are correct and complete to the best of my knowledge.

Date

Gena Johnson
Contracting Officer

DETERMINATION

Based on the above findings and in accordance with D.C. Official Code § 2-303.05(a) (1), it is hereby determined that the subject contact may be procured using the sole source method of procurement.

Date

James D. Staton, Jr.
Chief Procurement Officer



16 Technology Drive Bedford, NH 03110 main 603.222.6000 fax 603.222.5001 WWW.SEGWAY.COM

RE: Solicitation #

April 22, 2010

To Whom It May Concern:

Segway Inc. is the only manufacturer and sole source provider of the Segway® Personal Transporter (PT) Patroller model and the Patroller Upgrade Kit package. The Segway PT Patroller is sold only as a direct transaction between Segway Inc. and end customers, unless specifically authorized by Segway Inc.

In response to solicitation # DCFA-2010-B-0132, the "First Source Employment Agreement" form is not applicable to Segway and the purchase of our products. This letter acts as a waiver to that requirement.

Please feel free to contact me if you have any further questions.

Sincerely,

A handwritten signature in cursive script that reads "Jamie Marsh".

Jamie Marsh
Sales Manager, Police and Government Business
Segway Inc.
603-222-6083
jamie.marsh@segway.com