

**DETERMINATION AND FINDINGS
FOR A
SOLE SOURCE PROCUREMENT**

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| CONTRACT NO: |
| CAPTION: Law Enforcement Information Analysis Platform (Palantir) |
| PROPOSED CONTRACTOR: Palantir Technologies Inc. |
| PROGRAM AGENCY: Metropolitan Police Department |
| AUTHORIZATION: D.C. Official Code §2-354.04, 27 DCMR 1304 and 1700 |

1. MINIMUM NEED:

The Metropolitan Police Department (MPD) has a need for an information technology solution to enable integration and analysis of all-source information. The desired solution, Palantir, combines a backend database and server architecture with an intuitive frontend user interface, which will enable the MPD to store, search and share knowledge. Palantir was designed for environments where the fragments of data that an analyst combines to tell the larger story are spread across a vast set of starting material. Palantir provides flexible tools to import and model data, intuitive constructs to search against this data, and powerful techniques to iteratively define and test hypotheses.

2. ESTIMATED REASONABLE PRICE:

\$3,646,965.00

3. FACTS WHICH JUSTIFY SOLE SOURCE PROCUREMENT:

- a. The data analysis and visualization software marketed under the brand name of “Palantir Gotham” is an item of proprietary nature and Palantir Technologies Inc. and Palantir USG, Inc. located at 100 Hamilton Avenue, Suite 300, Palo Alto, California 94301, are the sole source providers of Palantir.
- b. Palantir Gotham software and services are the subject of several United States patents and patent applications, including the following issued patents: U.S. Patent Nos. 7,962,495 and 8,085,268.
- c. Palantir is the only platform that can be used at the strategic, operational, and tactical levels within the US Intelligence, Defense, and Law Enforcement Communities.
- d. Palantir Technologies Inc. and Palantir USG, Inc. are the only maintenance and support providers for the Palantir products. Palantir Technologies Inc. and Palantir USG, Inc. are the sole source providers of all Updates, Hotfixes, Service Pak and Sequential Releases developed to maintain, support, and improve the Palantir software platforms.

- e. The market search was not performed. The software is a proprietary product and only available through the Parlantir Technologies Inc.

4. CERTIFICATION BY AGENCY HEAD

I hereby certify that the above findings are true, correct and complete.

Date

Cathy L. Lanier
Chief of Police
Metropolitan Police Department

5. CERTIFICATION BY CONTRACTING OFFICER

I have reviewed the above findings and certify that they are sufficient to justify the use of the sole source method of procurement under the cited authority. I certify that the notice of intent to award a sole source contract was published in accordance with Section 404(c) of the District of Columbia Procurement Practices Reform Act of 2010 (D.C. Official Code §2-354.04) and that [no response was received] [the response received was rejected because _____]. I recommend that the Chief Procurement Officer approve the use of the sole source procurement method for this proposed contract.

Date

Priscilla Mack
Contracting Officer

DETERMINATION

Based on the above findings and in accordance with the cited authority, I hereby determine that it is not feasible or practical to invoke the competitive solicitation process under either Section 402 or 403 of the District of Columbia Procurement Practices Reform Act of 2010 (D.C. Law 18-371; D.C. Official Code § 2-354.02 or 2-354.03). Accordingly, I determine that the District is justified in using the sole source method of procurement.

Date

James D. Staton, Jr.
Chief Procurement Officer