

**DETERMINATION AND FINDINGS
FOR
SOLE SOURCE PROCUREMENT**

CONTRACT NO.: DCEB-2016-C-2001

CAPTION: Business Attraction and Retention

PROPOSED CONTRACTOR: Washington DC Economic Partnership

PROGRAM AGENCY: Office of the Deputy Mayor for Planning and Economic Development (DMPED)

FINDINGS

1. AUTHORIZATION:

D.C. Official Code § 2-354.04, 27 DCMR 1304, and 1700 and 1701

2. MINIMUM NEED:

The Government of the District of Columbia, Office of the Deputy Mayor for Planning and Economic Development has a minimum need for a contractor to provide DMPED with publications, mentoring services, space finding tours, economic quarterly data and analysis, and sponsorship events centered on Business Attraction and Retention for the District. The proposed term for the contract is date of award through one year.

3. ESTIMATED REASONABLE PRICE:

The estimated fair and reasonable price is \$368,000.00.

4. FACTORS WHICH JUSTIFY SOLE SOURCE PROCUREMENT:

- A. The Washington DC Economic Partnership (WDCEP or the Partnership) is a public-private partnership dedicated to facilitating economic development in the District of Columbia. As the marketing resource for the District's economic development and business attraction and retention efforts, the Partnership is uniquely positioned to serve as a link between the business community and the DC Government.
- B. The WDCEP has been a core partner in developing publications about Doing Business in the District, Neighborhood Profiles and other publications about economic development in the District. In addition, the WDCEP has been instrumental in conducting space finding tours for domestic and international companies, hosting events to attract startups to locate in the District and developing tech and innovation start-ups through its AccelerateDC Venture Mentoring Program.
- C. For the above mentioned reasons, a sole source award to the Washington DC Economic Partnership is the most efficient and cost effective method of procurement which allows DMPED to make use of the Partnership's unique position and resources.

5. CERTIFICATION BY AGENCY HEAD:

I hereby certify that the above findings are true, correct and complete.

Date

Brian T. Kenner, Deputy Mayor

6. CERTIFICATION BY CONTRACT SPECIALIST

I hereby certify that the above findings are true and correct to the best of my knowledge. Further, I certify that the notice on intent to award a sole source contract was published in accordance with 27 DCMR 1304 and that no response was received.

Date

Lindel Reid, CPPB
Senior Contract Specialist

DETERMINATION

Based on the above findings and in accordance with the cited authority, I hereby determine that it is not feasible or practical to invoke the competitive bidding process under either Section 402 or 403 of the District of Columbia Procurement Practice Reform Act of 2010 (D.C. Law 18-371; D.C. Official Code §2-354.02 or 2-354.03). Accordingly, I determine that the District is justified in using the sole source method of procurement.

Date

Jacque McDonald, CPPO, CPPB, SPSM, MBA, MST
Director, Contracts, Procurement and Grants