

**DETERMINATION AND FINDINGS  
FOR A  
SOLE SOURCE PROCUREMENT**

**CONTRACT NO.:** CW39126  
**CAPTION:** Rental of 600 Ton Snow Melting Machine  
**PROPOSED CONTRACTOR:** East Coast Sweeping, Inc.  
**PROGRAM AGENCY:** Department of Public Works

**FINDINGS**

**1. AUTHORIZATION:**

D.C. Official Code §2-354.04, 27 DCMR 1304, 1700 and 1701

**2. MINIMUM NEED:**

The Department of Public Works is in need of renting a 600 ton per hour snow melting machine in order to prepare for this upcoming snow season.

**3. ESTIMATED REASONABLE PRICE:**

\$49,680.00

**4. FACTS WHICH JUSTIFY SOLE SOURCE PROCUREMENT:**

Department of Public Works is in charge of the District's Snow Removal Program. Based on last year's snow season and the forecast for this snow season, the District is in need of an on-demand rental of a 600 ton/ hour snow melting machine. Based on market research and the attached letter dated 8/20/15, East Coast Sweeping is the only contractor in the Metropolitan area who has this machine readily available for rent. It is in the best interest of the District to enter into a contract with East Coast Sweeping in order to be prepared for this upcoming snow season.

**5. CERTIFICATION BY AGENCY HEAD:**

I hereby certify that the above findings are true, correct and complete.

\_\_\_\_\_  
Date

\_\_\_\_\_  
Christopher Shorter  
Interim Director

**6. CERTIFICATION BY CONTRACTING OFFICER:**

I have reviewed the above findings and certify that they are sufficient to justify the use of the sole source method of procurement under the cited authority. I certify that the notice of intent to award a sole source contract was published in accordance with 27 DCMR 1304 and that no response was received. I recommend that the Chief Procurement Officer approve the use of the sole source procurement method for this proposed contract.

\_\_\_\_\_  
Date

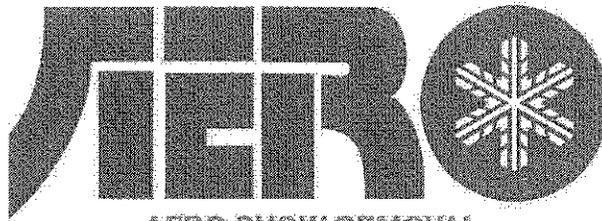
\_\_\_\_\_  
Michael Spriggs  
Contracting Officer

**DETERMINATION**

Based on the above findings and in accordance with the cited authority, I hereby determine that it is not feasible or practical to invoke the competitive solicitation process under either Section 402 or 403 of the District of Columbia Procurement Practices Reform Act of 2010 (D.C. Law 18-371; D.C. Official Code § 2-354.02 or 2-354.03). Accordingly, I determine that the District is justified in using the sole source method of procurement.

\_\_\_\_\_  
Date

\_\_\_\_\_  
George A. Schutter  
Chief Procurement Officer



**AERO SNOW REMOVAL**  
**A DIVISION OF EAST COAST SWEEPING, INC.**

August 20, 2015

Michael Spriggs  
Contract Specialist  
Office of Contracting and Procurement  
Department of Public Works  
Washington D.C.

**Re: Snow Melter – 600 Tons per Hour**

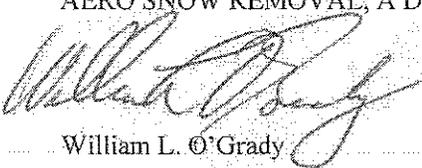
Dear Mr. Spriggs,

Thank you for considering Aero Snow Removal for your snow removal needs in Washington D.C.

Aero Snow can boast that it has in its Snow Melter fleet the largest melter, 600 tons per hour capacity, available in the Washington D.C. area. This melter is unique to Aero Snow.

If you have any questions or need anything further please contact me.

Yours truly,  
AERO SNOW REMOVAL, A DIVISION OF EAST COAST SWEEPING, INC.

  
William L. O'Grady  
Contract Administrator