

**DETERMINATION AND FINDINGS  
FOR A  
SOLE SOURCE PROCUREMENT**

**PROGRAM AGENCY:** Department of Public Works (DPW)  
**CAPTION:** Stationary Electric Material Handlers  
**PROPOSED CONTRACTOR:** Bultrite Manufacturing

**FINDINGS**

**1. AUTHORIZATION:**

27 DCMR 1304, 1700, 1701 and D.C. Official Code § Section 2-354.04

**2. MINIMUM NEED:**

The District of Columbia Office of Contracting and Procurement (OCP) on behalf of the DPW is seeking a vendor to provide material handlers (grapplers) in order to replace a poorly working unit at the District's solid waste transfer stations.

**3. ESTIMATED REASONABLE PRICE:**

**\$424,000.00**

**4. FACTS WHICH JUSTIFY A SOLE SOURCE CONTRACT:**

- A. DPW utilizes grapplers at each of its two transfer stations to maneuver the large amounts of waste that accumulate in each facility. These units move large tonnage with each pass which allows each facility to operate effectively.
- B. Bultrite is the only manufacturer and sole source provider of the required units; the firm has no authorized resellers in the Mid-Atlantic region. See attached letter from Segway, Inc. dated August 20, 2019.
- C. Market research confirmed the information above; thus, verifying that Bultrite is the sole provider of the required equipment.

**5. CERTIFICATION BY AGENCY HEAD:**

I hereby certify that the above findings are true, correct and complete.

\_\_\_\_\_  
Date

\_\_\_\_\_  
Chris Geldart  
Director  
Department of Public Works

**6. CERTIFICATION BY CONTRACTING OFFICER:**

I have reviewed the above findings and certify that they are sufficient to justify the use of the sole source method of procurement under the cited authority. I certify that the notice of intent to award a sole source contract was published in accordance with 27 DCMR 1304 and that no response was received. I recommend that the Chief Procurement Officer approve the use of the sole source procurement method of this proposed contract.

\_\_\_\_\_  
Date

\_\_\_\_\_  
Courtney Lattimore  
Chief Contracting Officer  
Office of Contracting and Procurement

**DETERMINATION**

Based on the above findings and in accordance with the cited authority, I hereby determine that it is not feasible or practical to invoke the competitive solicitation process under either Section 402 or 403 of the District of Columbia Procurement Practices Reform Act of 2010 (D.C. Law 18-371; D.C. Official Code § 2-354.02 or 2-354-03). Accordingly, I determine that the District is justified in using the sole source method of procurement.

\_\_\_\_\_  
Date

\_\_\_\_\_  
George Schutter III  
Chief Procurement Officer  
Office of Contracting and Procurement