

**DETERMINATION AND FINDINGS
FOR A
SOLE SOURCE PROCUREMENT**

CONTRACT NO: WS173383

CAPTION: OSSE – ESSE DC Staffing Collaborative Survey Administration and Data Analysis Partner

PROPOSED CONTRACTOR: The New Teacher Project (TNTP)

PROGRAM AGENCY: Office of Contracting and Procurement (OCP) on behalf of Office of the State Superintendent of Education (OSSE)

FINDINGS

1. AUTHORIZATION:

D.C. Official Code §2-354.04, 27 DCMR 1304, 1700 and 1701, PPRA § 404

2. MINIMUM NEED:

The Office of Contracting and Procurement (OCP) on behalf of Office of the State Superintendent of Education (OSSE), Division of Elementary, Secondary and Specialized Education (ESSE) is seeking to find a contractor to administer the online survey called “The New Teacher Project Instructional Culture Insight Survey” (“Insight Survey”) and collect and analyze staffing data related to the recruitment, distribution, and retention of teachers at high-need schools. The contractor will partner with OSSE and local education agencies (LEAs) to develop a data collection strategy and conduct high quality analysis of staffing data.

Period of performance is one year from Oct. 1, 2016 to Sept. 30, 2017.

3. ESTIMATED REASONABLE PRICE:

The estimated fair and reasonable price is \$240,394.00.

4. FACTS WHICH JUSTIFY SOLE SOURCE PROCUREMENT:

The requirements are met by TNTP and because they have intellectual property rights to The School Insight Survey. The majority by 80% of District Public Schools, Public Charter Schools, and LEA's within the District uses The School Insight Survey for collection and analyzing staffing data. The requirements on the Scope of Work require the Contractor to use and administer The School Insight Survey.

A market survey was conducted and thirty-one (31) Vendors were contacted and asked if they own a school culture survey which is administrated to teachers; if the survey results were disaggregation by teacher effectiveness; if the survey results benchmarked against National and DC exemplars; if the survey school and LEA implementation support; if the expertise in connecting survey measures with student outcomes and effective teacher retention; if elements allow for the prediction of teacher retention; if the survey was administrated in D.C. Public and Public Charter Schools; does the Vendor have the ability to collect and securely store sensitive data; does the Vendor have experience in writing and publishing research papers and reports, where teacher inputs, and school climate survey results are correlated with outcomes; does the Vendor have experience with data collection strategy and methodology for analyzing teacher supply and demand; has the Vendor worked in collaboration with D.C. LEAs on the data collection analysis; has the Vendor provided in person trainings to D.C. Educators on collecting, analyzing and using data related to recruitment and retention of staff? The results were out of thirty-one (31) Vendors only one (1) answered "yes" to all the questions. This making TNTP the only vendor able to meet the requirements. Out of the thirty-one (31) Vendors that were asked the questions, twenty-eight (28) were Certified Business Enterprises. The thirty-one (31) Vendors that were contacted are: A D Hoc Analytics, Agile Management, Aligned Development, Avar Consulting, Blackwire Technologies, Brown Naff Pitts Omnimedia Inc., Centricity Technology Partners LLC, Changing Technologies Inc., Code IT Inc., Crew Solutions Inc., CTI Global Solutions Inc., Datapillars Inc., Development Institute, Ghost Note Media, Global Meridian IT, Hill Technologies, IBSS, ICI Systems Inc., Incapsulate, Integral Services LLC, Performance Management Services, Programmatics Engineering Group Inc., Promesa Consulting Group Inc., RPW AJJIC Inc., Sanametrix Inc., Solvegy, Strategic Educational Consulting, Syber Enterprise Group Inc., T.Spears Office Management LLC, TNTP, and Unity Business Solution.

5. CERTIFICATION BY AGENCY HEAD:

I hereby certify that the above findings are true, correct and complete.

Date

Hanseul Kang
State Superintendent of Education

6. CERTIFICATION BY CONTRACTING OFFICER:

I have reviewed the above findings and certify that they are sufficient to justify the use of the sole source method of procurement under the cited authority. I certify that the notice of intent to award a sole source contract was published in accordance with 27 DCMR 1304 and that no response was received. I recommend that the Chief Procurement Officer approve the use of the sole source procurement method for this proposed contract.

Date

Marie Nistrath
Contracting Officer

DETERMINATION

Based on the above findings and in accordance with the cited authority, I hereby determine that it is not feasible or practical to invoke the competitive solicitation process under either Section 402 or 403 of the District of Columbia Procurement Practices Reform Act of 2010 (D.C. Law 18-371; D.C. Official Code § 2-354.02 or 2-354.03). Accordingly, I determine that the District is justified in using the sole source method of procurement.

Date

George A. Schutter III
Chief Procurement Officer