

**DETERMINATION AND FINDINGS
FOR
SOLE SOURCE PROCUREMENT**

AGENCY: D.C. Fire and Emergency Medical Services Department
REQUISITION NO: RQ923628
CAPTION: ResQPOD ITD 10
CONTRACTOR: ZOLL Medical Corporation

FINDINGS

1. AUTHORIZATION:

Section 404 of the Procurement Practices Reform Act of 2010, effective April 8, 2011 (D.C. Law 18-371; D.C. Official Code § 2-354.04 (2011 Repl.))

2. MINIMUM NEED:

The District of Columbia Department of Fire and Emergency Medical Services (FEMS) has an immediate need to order a large quantity of ResQPOD impedance threshold devices (ITD) from the ZOLL Medical Corporation (ZOLL). This product is unique because, when combined with high-quality CPR, the ResQPOD ITD 10 significantly increases blood flow to the brain and heart, and increases survival from cardiac arrest.

3. ESTIMATED FAIR AND REASONABLE COST:

The current cost for one ResQPOD ITD 10 is ninety-two dollars and fifty cents (\$92.50), approximately a three percent increase over the last time (April 2015) FEMS purchased these devices. FEMS has indicated a willingness to enter into a Blank Purchase Agreement with the ZOLL, which could result in no further price increases. Therefore, this amount is considered fair and reasonable to the District.

4. FACTS WHICH JUSTIFY A SOLE SOURCE PROCUREMENT:

The ResQPOD ITD 10 is a non-invasive device that delivers intrathoracic pressure regulation (IPR) therapy during basic or advanced life support CPR, to improve perfusion. The ResQPOD lowers intrathoracic pressure during the recoil phase of CPR by selectively restricting unnecessary airflow into the chest. This vacuum increases preload, lowers intracranial pressure (ICP), and improves blood flow to the brain and vital organs. Studies have shown that when combined with high-quality CPR, the ResQPOD ITD: Doubles blood flow to the heart; increases blood flow to the brain by 50%; and increases survival from cardiac arrest by 25% or more.

ZOLL manufactures and direct-sells the ResQPOD ITD 10 to customers within the continental United States. Therefore, no vendors or resellers are permitted to market, sell, and/or service customers who purchase and use the ResQPOD ITD 10.

Additionally, the ResQPOD ITD is a patented product of the manufacturer.

As a single sourced and manufactured item, no market survey was conducted.

Per the reasons articulated in this Section, FEMS is purchasing the ResQPOD ITD 10 as a sole source procurement.

5. CERTIFICATION BY CONTRACTING SPECIALIST:

I hereby certify that the above findings are true, correct and complete to the best of my knowledge. I also determine that the cost to the District is fair and reasonable.

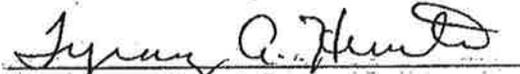
4/28/2016
Date


Peter Jones
Contract Specialist

6. CERTIFICATION BY CONTRACTING OFFICER:

Based on the above findings, and in accordance with Section 404 of the Procurement Practices Reform Act of 2010, effective April 8, 2011 (D.C. Law 18-371; D.C. Official Code §2-354.04 (2011 Repl.); 27 DCMR 1700, I hereby certify that the above findings are correct and complete, and that this procurement is reasonable and responsible.

4/28/2016
Date


Tyranny A. Hunter
Contracting Officer