

**DETERMINATION AND FINDINGS
FOR A
SOLE SOURCE PROCUREMENT**

RQ NO.: RQ766505
CAPTION: Capital Maintenance and Installation of Vehicle Exhaust Systems
AGENCY: District of Columbia Department Fire and Emergency Medical Services

CONTRACTOR: On Target Challenge
15312 Spencerville Court
Burtonsville, MD 20866

FINDINGS

1. AUTHORIZATION:

D.C. Official Code §2-354.04 and 27 DCMR 4718.

2. MINIMUM NEED:

The District of Columbia Fire and Emergency Medical Services Department (FEMSD) is an all-hazards agency providing emergency medical care and transportation (EMS), fire prevention, fire suppression, hazardous material response, and technical rescue services to residents and visitors in the District of Columbia. FEMSD responds to over 150,000 incidents a year, an average of 421 a day. FEMSD works to prevent fires and injuries before they occur by educating the public on the importance of smoke detectors, CPR and automatic defibrillators, and provides free smoke detectors and home fire safety inspections. In keeping with its functions, FEMSD has a need for capital maintenance of the existing exhaust systems and the installation of new vehicle exhaust systems throughout the thirty one (31) DC Fire Stations.

3. ESTIMATED REASONABLE PRICE:

The estimated reasonable price is \$100,000.00.

4. FACTS WHICH JUSTIFY SOLE SOURCE PROCUREMENT:

Nederman, Inc. is the manufacturer of the vehicle exhaust system, and this system is currently installed in thirty-one (31) District fire stations and Fleet Maintenance.

Installation of the system can only be performed by a Nederman authorized manufacturer's representative. On Target Challenge is the appointed authorized manufacture's representative for the Washington Metropolitan Area certified to install and service Nederman equipment.

5. CERTIFICATION BY FEMSD:

I hereby certify that the above findings are true, correct and complete.

3/6/12
Date

Allam H. Al-Alami
Allam Al-Alami
Public Safety Program Manager
Department of General Services

6. CERTIFICATION BY THE MANAGER OF CONSTRUCTION SERVICES:

I have reviewed the above findings and certify that they are sufficient to justify the use of the sole source method of procurement under the cited authority. I certify that the sole source notice of Intent to Award a Sole Source Contract was published in accordance with Section 404(c) of the District of Columbia Procurement Practices Reform Act of 2010 (D.C. Official Code §2-354.04) and that no response was received. (The response received was rejected because_____). I recommend that the Associate Director/Contracting Officer for the Department of General Services approve the use of the sole source procurement method for this requirement.

3/19/12
Date

Diane Wooden
Diane Wooden
Manager of Construction Services
Department of General Services

DETERMINATION

Based on the above findings and in accordance with the cited authority, I hereby determine that it is not feasible or practical to invoke the competitive bidding process under Section 402 or 403 of the District of Columbia Procurement Practices Reform Act of 2010 (D.C. Law 18-371; D.C. Official Code §2-354.02 or 2-354.03). Accordingly, I determine that the District is justified in using the sole source method of procurement.

3/19/12
Date



JW Lanum
Associate Director/Contracting Officer
Department of General Services

January 1, 2012

Chief David Foust
District of Columbia Fire and EMS
3180 V Street NE
Washington, DC 20018

Subject: Representation of Nederman for Products and Services

Please let this letter serve as notification and verification that ON TARGET CHALLENGE located in Burtonsville, MD is our appointed Authorized Manufacturer's Representative (aka Distributor) serving your area and the surrounding region for Nederman Products and Services for the Fire Service Market. On Target Challenge is Factory Certified in all phases of Installation and Service in our equipment. Our Company Policy dictates only those Companies who are Factory Trained and Certified by Nederman, Inc. can Install and Service Nederman equipment, which also directly affects the Warranty.

Any and all correspondence, communications, issuing of Purchase Orders and otherwise regarding an interest in Nederman or obtaining Nederman Products and Services should be directed to ON TARGET CHALLENGE, and to the attention of Mr. Trey Hunt.

Feel free to contact me directly for any questions or concerns regarding this notification.

Respectfully,



David Scheidler
National Sales Manger Emergency Division

Nederman, Inc.