

**DETERMINATION AND FINDINGS
FOR A
SOLE SOURCE PROCUREMENT**

CONTRACT NO.: CW31686
CAPTION: Refurbishment of Seagrave Ladders
PROPOSED CONTRACTOR: FWD Seagrave
PROGRAM AGENCY: Fire and Emergency Medical Services

FINDINGS

1. AUTHORIZATION:

D.C. Official Code §2-354.04, 27 DCMR 1304, 1700 and 1701

2. MINIMUM NEED:

The Fire and Emergency Medical Services Department has a need to refurbish Seagrave ladder trucks currently in its fleet which need extensive repairs. The refurbished units must be certified to original equipment specifications and meet the District's technical specifications. The cost to refurbish the trucks is significantly less than the purchase of new apparatus. The selected contractor must be manufacturer certified to provide the needed service in order not to void any existing warranties.

3. ESTIMATED REASONABLE PRICE:

The exact cost to refurbish each unit will differ and is not determinable until after vehicle inspection. The unit price for labor hours will be set in the contract. FEMS expects to spend \$1,000,000 - \$2,000,000 annually to refurbish ladders.

4. FACTS WHICH JUSTIFY SOLE SOURCE PROCUREMENT:

- A. As indicated in the attached letter from Seagrave, in order for the ladder to be properly refurbished and certified to original equipment specifications it must be repaired at the factory.
- B. The ladder design for the Seagrave truck is proprietary.

5. CERTIFICATION BY AGENCY HEAD:

I hereby certify that the above findings are true, correct and complete.

Date

Eugene A. Jones
Interim Chief

6. CERTIFICATION BY CONTRACTING OFFICER:

I have reviewed the above findings and certify that they are sufficient to justify the use of the sole source method of procurement under the cited authority. I certify that the notice of intent to award a sole source contract was published in accordance with 27 DCMR 1304 and that [no response was received] [the response received was rejected because _____]. I recommend that the Chief Procurement Officer approve the use of the sole source procurement method for this proposed contract.

Date

Gena Johnson
Contracting Officer

DETERMINATION

Based on the above findings and in accordance with the cited authority, I hereby determine that it is not feasible or practical to invoke the competitive solicitation process under either Section 402 or 403 of the District of Columbia Procurement Practices Reform Act of 2010 (D.C. Law 18-371; D.C. Official Code § 2-354.02 or 2-354.03). Accordingly, I determine that the District is justified in using the sole source method of procurement.

Date

James D. Staton, Jr.
Chief Procurement Officer



FWD Seagrave



**Ms. Gena Johnson
Deputy Administrator
Department of Public Works
2000 14th Street NW
Washington, DC 20009**

RE: Washington DC - Seagrave Aerial Ladder Refurbishments/Repair

Dear Gena,

This letter details Seagrave recommendations for Seagrave aerial ladders to be returned to the factory for refurbishment/repair.

Conditions identifying recommended Seagrave factory refurbishment/repair:

- 1. A Seagrave ladder section containing damage to welds of structural components which have been determined to be beyond the capability of a Seagrave customer service representative.**
- 2. A Seagrave ladder section containing ironing, or material thinning due to corrosion or other means beyond .8 times of the original material thickness.**
- 3. A Seagrave ladder section containing complete deterioration of any portion of a rail member due to corrosion.**

Seagrave has a proprietary ladder design. In addition we have specialized fixtures and procedures designed specifically to build and refurbish the Seagrave unique ladder.

In order for a structurally damaged Seagrave ladder to be properly refurbished/repared and certified to original equipment specifications it must be repaired at the factory. Seagrave will provide a 5 year structural warranty for factory ladder refurbishments.

If you have any further questions contact me at your convenience, 715-304-8140

Sincerely,

**Steve Krueger
Manager Business Development Refurbishments
FWD Seagrave**