



# Washington, D.C.

DCTO-2010-R-0028

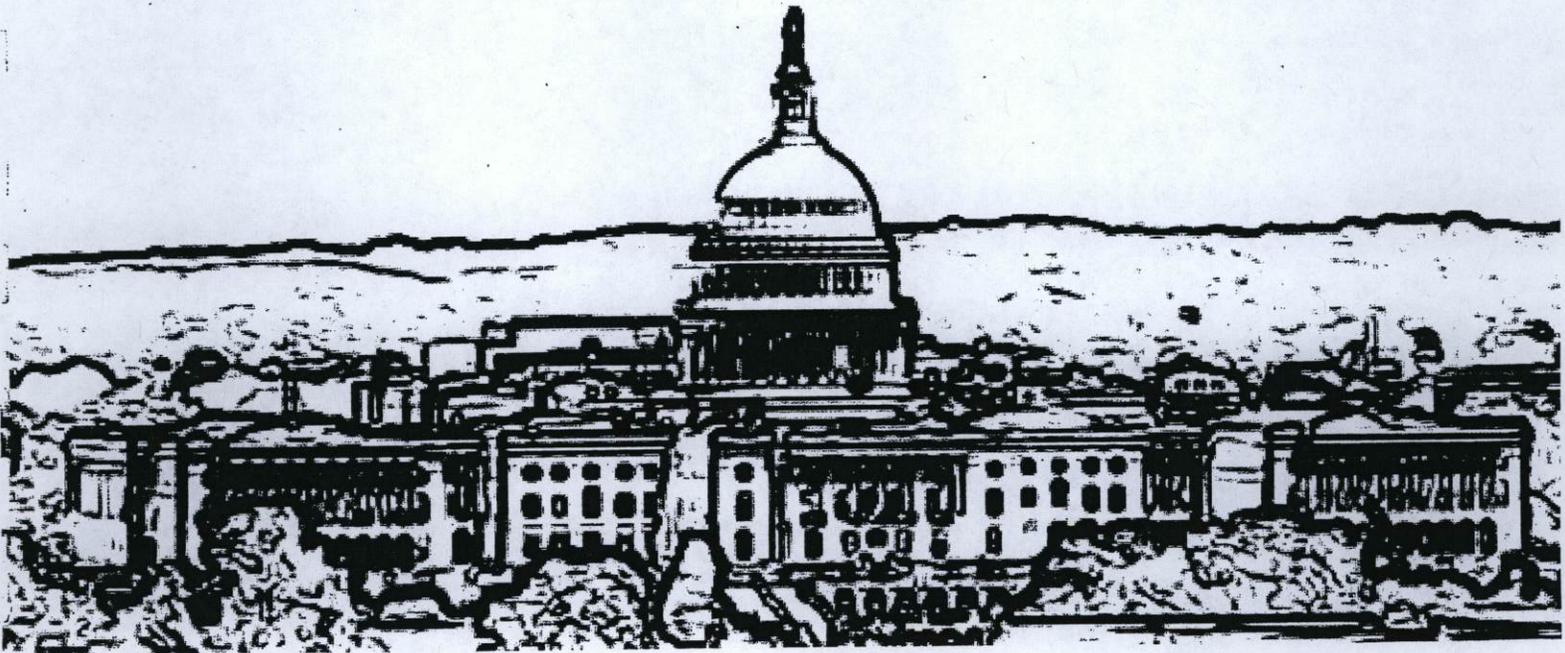
Electronic Poll Books

Best and Final Offer

April 30, 2010

 ORIGINAL

## Revisions / Clarifications To Technical Proposal





## Revisions/Clarification on ePollBook Network Operation

### Connectivity Options

The Hart ePollBook uses standard TCP/IP network communications, provided by the operating system, for synchronization. Any configured and available network media may be used by the ePollBook for synchronization. This media may consist of, but is not limited to, Ethernet cable network, wireless networks, broadband wireless networks, or VPN networks. Any networking option available to the operating system is available for use by the ePollBook. If any connection media or method is not acceptable, it can be disabled at the BIOS or the operating system level. For example; if wireless communication is not desired, wireless and Bluetooth communications can be disabled in the BIOS of the ePollBook and the BIOS then should be protected with a password to prevent alteration. With this configuration only physically wired connections would be available to the ePollBook.

### PollBook Operation While Disconnected

The Hart ePollBook uses opportunistic networking for synchronization. When a network connection is available for a client to communicate with a server, the ePollBooks will synchronize. When a connection to a server is not available, the ePollBooks will continue to function independently until connectivity is restored. All ePollBook functions are available to a disconnected client poll book. Voters may still be posted in the ePollBook, reports may be run, and all data is maintained in redundant databases until connectivity can be re-established. Once connectivity is re-established, all data is synchronized to all ePollBooks. In the event the server connection becomes permanently unavailable, data consolidation can take place directly from the disconnected client, or the client can have its role changed to become an ePollBook server.

### Product Revisions/Clarifications

Per discussion on April 21, 2010 with District of Columbia Procurement and representatives from the DCBOEE, we removed the magnetic strip reader from our offering.

### 2d Barcode Scanner

Per discussions on April 21, 2010 with District of Columbia Procurement and representatives from the DCBOEE, we provided an option to add a 2d barcode scanner to our offering.

### Self Contained Organizing Tray

Per discussions on April 21, 2010 with District of Columbia Procurement and representatives from the DCBOEE, we can add a self contained tray for the organization of the ePollBook components. This is not included in our Price Proposal as submitted.



April 28, 2010

Mr. Kenneth Morrow  
Contracting Officer  
Office of Contracting and Procurement  
441 4<sup>th</sup> Street NW, Suite 703 South, Bid Room  
Washington, DC 20001

RE: Best and Final Offer in response to Solicitation Number DCTO-2010-R-0028  
*Electronic Poll Books*

Dear Mr. Morrow:

Thank you for your continued interest in Hart InterCivic and our ePollbook Solution. This letter includes Hart's Best and Final Offer (BAFO) technical clarification and pricing in response to the above referenced Solicitation.

Hart submitted aggressive pricing with our response to DCTO-2010-R-0028, and we are pleased to provide an additional discount in this Best and Final Offer. The BAFO total is noted in the attached.

We are open to discussing the details of this project in order to further define the best solution for the District.

This is an important decision for the District, and Hart is committed to providing you with the information you need to finalize the Solicitation. We are also dedicated to delivering a solution and a level of service that will clearly prove the selection of the ePollBook and Hart is the best long-term solution for the District.

Please let me know if you have any additional questions or concerns. We look forward to working with the District on this important project.

Sincerely,

A handwritten signature in black ink, appearing to read 'Derek Hutson'.

Derek Hutson  
Senior Vice President, Sales & Marketing  
Hart InterCivic