



**District of Columbia
Department of Motor Vehicles**

Attention: Annie R. Watkins, CPM, CPPB
Contracting Officer

Office of Contracting and Procurement OCTO
441 - 4th Street, N.W., 9th Floor
Washington, DC 20001

Phone: (202) 727-5274 / Fax: (202) 727-1679
Email: annie.watkins@dc.gov / Website: ocp.dc.gov

**DRIVERS KNOWLEDGE
TESTING SYSTEM**

PRICE QUOTATION

RFQ No: DCTO-2008-Q-0188

June 27, 2008 – 2:00 P.M.



VIISAGE
SECURE CREDENTIALING SOLUTIONS

John Corson, Account Executive
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June 18, 2008

Government of the District of Columbia
Department of Motor Vehicles
Office of the Chief Technology Officer
441 4th Street, NW, Suite 1050 North
Washington, DC 20001

Attn: Ms. Veronica Dhaness
Re: RFQ DCTO-2008-Q-0188 – Cost Proposal

Dear Ms. Dhaness,

L-1 Identity Solutions Secure Credentialing Division (“L-1/Visage”) is pleased to provide the District Of Columbia Department of Motor Vehicles with the following price quotation associated with your Request for Quotation for an Automated Knowledge Testing System.

The **AutoTest System** meets or exceeds all of the requirements presented in the RFQ. With regard to pricing a few assumptions were necessary in order to produce this cost proposal. Our assumptions are listed below. L-1/Visage is flexible and willing to negotiate either prior to, or upon award.

- The attached pricing assumes that the Question Bank of 134 questions is a comprehensive list of current questions that the DC DMV intends to employ for Non-CDL knowledge testing. Pricing includes all CDL and non-CDL questions in the specified languages but does not include translations for the Motorcycle questions as per answers to vendor questions. L-1/Visage will be pleased to quote translations for the motorcycle questions once the number of questions has been identified.
- In the RFQ, the “Current Hardware” lists 42 operational test station units. In the responses to questions, it is indicated that the DC DMV intends to employ 42 Test Stations, but currently has only 35 on hand. This pricing therefore includes 17 Test Station units, 7 additional units to bring the current number from 35 to 42, plus 10 spares which represents 2 per testing location.
- The attached pricing assumes that there are no Test Stations required for the Security Integrity Office as the location for the 6th Administrator Console. This assumption was confirmed by the responses to questions.
- The attached pricing assumes that the DC DMV currently has 4 operational Administrator workstations (Local Servers), and that the vendor is to provide an additional 4 workstations. Two of these workstations are to be installed (one each at the Brentwood Road Test Center and the Security Integrity Office) and two configured as spares.
- The attached pricing assumes that current DC DMV owned equipment will be used for the “photo-up-front” procedural change.

Additionally, the following item has not been included in the attached pricing due to the fact that there was not enough information to provide an accurate price quote.

- The AutoTest system employs an open-architecture design for the purpose of integrating with many different types of systems, including queuing systems. However, due to the fact that very little information was provided regarding the DC DMV's queuing system, an accurate quote for this integration is not possible. L-1/Viisage has quoted that section on an hourly basis at \$170/hour, but would be open to negotiation after a technical discussion of the queuing system can be held.

L-1/Viisage values its customers and the industry as a whole. Your success is our success. In keeping with that theme, L-1/Viisage remains flexible and is open to communication and negotiation throughout this process to ensure that we provide the system you desire, and the value you deserve.

If selected as the successful bidder, as an added value, L-1/Viisage will provide to the DC DMV, at no additional charge, 2 standalone Tablet PC's equipped with our RoadTest Automated Skills Testing software for the DC DMV to utilize in a CDL road test facility for a period of 90 days. The provided tablets will be delivered with customized CDL scoring forms for pre-trip, basic controls, and the skills testing portion of your CDL road test. Please see Appendix C for further information on our RoadTest application software.

Please do not hesitate to contact me with any questions you may have.

Thank you for the opportunity to respond and for your consideration.

Regards,



Leo Sullivan
Division President
Viisage
An L-1 Identity Solutions Company

PRICE QUOTATION

The following pages contain the L-1/Visage Price Quotation for the Government of the District of Columbia.

REQUEST FOR QUOTATIONS (RFQ) (THIS IS NOT AN ORDER)			PAGE OF 1	PAGES 11	
1. RFQ NO. DCTO-2008-Q-0188	2. DATE ISSUED May 30, 2008	3. REQUISITION NO.	4. TYPE OF MARKET <input checked="" type="checkbox"/> Open <input type="checkbox"/> Set Aside <input type="checkbox"/> Open with Subcontracting Set Aside		
5A. ISSUED BY: Government of the District of Columbia (District) Office of Contracting and Procurement Information Technology Group 441 4 th Street N.W., Suite 971 North Washington, D.C. 20001		6. DELIVERY Immediately upon notification of contract award.			
5B. FOR INFORMATION CALL: (Name and telephone no.) (No collect calls) Veronica Dhaness Phone (202) 727-8704, Fax (202) 727-1879 Veronica.Dhaness@dc.gov		7. DELIVERY METHOD <input checked="" type="checkbox"/> FOB DESTINATION <input type="checkbox"/> OTHER (See Schedule)			
8A. TO: NAME AND ADDRESS, INCLUDING ZIP CODE, OF QUOTER ALL OFFERORS		9. DESTINATION FOR DELIVERY OF GOODS OR SERVICES ORDERED Office of the Chief Technology Officer 441 4 th Street, NW, Suite 1050 North Washington, DC 20001			
9B. TAX ID NO. OF QUOTER: [REDACTED]		10. PLEASE FURNISH QUOTATIONS ON OR BEFORE: June 27, 2008, 2:00 PM (BID ROOM ONLY) 441 4 th Street, N.W. Suite 703 South			
11A. PLEASE STATE YOUR LDBE CERTIFICATION NUMBER BELOW (Attach Copy) Vantix Inc., our sub-contractor on this project has the following certification number: LSDR58336122009. A Letter of Intent to partner on this project and verification of the Certification number has been provided with this response.		11B. IF YOU HAVE A DISTRICT OF COLUMBIA SUPPLY SCHEDULE (DCSS) CONTRACT FOR THESE ITEMS, PLEASE ENTER THE CONTRACT NUMBER BELOW:			
12. INSTRUCTIONS TO QUOTERS AND TERMS AND CONDITIONS					
Instructions to Quoters: Please complete Blocks 8B, 11A, 11(B) if applicable, 13(E), 13(F), 14, 15, 16, 17, 18, as well as submission of technical and price quotations as outlined in this solicitation, submit one (1) original and three (3) copies of signed quotations to Office of Contracting and Procurement, 441 4 th Street, NW, Suite 703 (Bid Room), Washington, D.C. 20001. This is the only authorized method of submitting a quotation for this RFQ. All quotations must be received no later than the date and time stated in block 10 of this RFQ.					
Terms and Conditions: SEE ATTACHED.					
13. SCHEDULE (Include applicable Federal, State and local taxes and all delivery charges)					
ITEM NO. (A)	SUPPLIES/SERVICES (B)	ESTIMATED QUANTITY (C)	UNIT (D)	UNIT PRICE (E)	AMOUNT (F)
	See attached Statement of Work		Months		
0001	Base Period - Drivers Knowledge Testing System	12	Months	\$ 289,312	\$ 289,312
1001	Option Period One (1) - Annual maintenance	12	Months	\$ 28,930	\$ 28,930
1003	Option Period Two (2) - Annual maintenance	12	Months	\$ 28,930	\$ 28,930
1004	Option Period Three (3) - Annual maintenance	12	Months	\$ 36,930	\$ 36,930
1005	Option Period Four (4) - Annual maintenance	12	Months	\$ 36,930	\$ 36,930
TOTAL AMOUNT					\$ 421,032

R(a)(6)

<p>14. NAME AND ADDRESS OF QUOTER (Street, city, county, State and ZIP Code)</p> <p>L-1 Identity Solutions, Acting Through Its Viisage Secure Credentialing Division ("L-1/Viisage")</p> <p>296 Concord Road - 3rd Floor (Middlesex County) Billerica, MA 01821</p>	<p>15. SIGNATURE OF PERSON AUTHORIZED TO SIGN QUOTATION (ELECTRONIC SIGNATURES NOT ACCEPTABLE)</p>  <p>17. NAME AND TITLE OF SIGNER (Type or print)</p> <p>Leo Sullivan, President</p>	<p>16. DATE OF QUOTATION</p> <p>June 25, 2008</p> <p>18. TELEPHONE NO. (Include area code)</p> <p>978-932-2200</p>
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14. SCHEDULE (Include applicable Federal, State and local taxes and all delivery charges)					
ITEM NO. (A)	SUPPLIES/SERVICES (B)	ESTIMATED QUANTITY (C)	UNIT (D)	UNIT PRICE (E)	AMOUNT (F)
	Optional Requirements - See attached Statement of Work				
	Base Period - Knowledge Testing System				
0001	A. Interface Capability (to Queuing System)	1	Lot	\$ 170/ Hour	\$ 170/ Hour ***
0002	B. Voice Recognition Capability	1	Lot	\$ 21,365	\$ 21,365
TOTAL AMOUNT					\$ ***

*** Please see information provided in the Cost Transmittal letter at the beginning of this section. Pricing for the interface to the queuing system requires additional information.